FINANCIAL INSIGHTS

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MICROFINANCE AND THEIR IMPACT ON **SMALL BUSINESSES**

Prologue

- Microfinance is the provision of financial services to low-income individuals and households who typically lack access to traditional banking services.
- Microfinance institutions (MFIs) typically offer small loans, savings accounts, and other financial





What is Micro Finance?

Microfinance refers to a type of financial service that provides small-scale loans, savings accounts, insurance, and other basic financial services to low-income individuals, particularly those who lack access to traditional banking and financial institutions. Microfinance institutions, often called microfinance banks or organizations, serve as a means to offer financial resources to people who are typically excluded from the mainstream financial sector. Microfinance includes microcredit, the provision of small loans to poor clients; savings and checking accounts; microinsurance; and payment systems, among other services.

The primary aim of microfinance is to promote financial inclusion and help low-income individuals and microentrepreneurs access the capital they need to start or expand small businesses, invest in assets, or cope with unexpected expenses. Microfinance is often associated with microloans, which are typically small, short-term loans granted to individuals, usually without requiring extensive collateral or credit history. The first organization to receive attention was the Grameen Bank, started in 1983 by Muhammad Yunus in Bangladesh.

What Are Microfinance Loans?



Microfinance has gained recognition for its potential to alleviate poverty, empower women, and foster economic development in underserved and marginalized communities, especially in developing countries. It provides a pathway for people to build financial stability and improve their overall quality of life.

Role of Microfinance Institutions(MFIs)

Microfinance institutions (MFIs) play a crucial role in providing financial services to individuals and small businesses. Microfinance institutions (MFIs) are organizations that provide microfinance services. MFIs can be banks, non-bank





financial institutions, or non-governmental organizations (NGOs). MFIs offer a variety of services, including microcredit, savings accounts, microinsurance, and payment systems. In addition, MFIs also play a role in upgrading MSMEs from ultra-micro businesses to micro businesses, micro businesses to develop into bigger businesses, and so on. Microfinance institutions operate with a dual objective of achieving financial sustainability (by covering their operational costs and generating returns) and promoting social impact (by addressing the financial needs of the poor and unbanked).

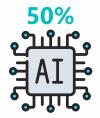
Current Status of Digitization in MFIs



- Only half the MFIs have both core banking system (CBS) and customer relationship management (CRM) implemented
- 12% of MFIs have neither CBS nor CRM implemented



1 out of 4 MFIs utilize robotic process automation for their customer onboarding processes



- Only half of MFIs are leveraging emerging technologies like AI & ML for credit assessment
- Less than 40% of MFIs leverage emerging technologies for customer onboarding



- Almost 9 out of 10 MFIs disburse loans through cashless channels
- Most common cashless channels are NEFT / RTGS / IMPS, followed by AePS

Types of Microfinance Institutions:

1. Joint Liability Group (JLG):

This is usually an informal group that consists of 4-10 individuals who seek loans against mutual guarantee. The loans are usually taken for agricultural purposes or associated activities. Farmers, rural workers, and tenants fall into this category of borrowers. Each individual in a JLG is equally responsible for the loan repayment in a timely manner.

2. Self Help Groups (SHG):

A Self Help Group is a group of individuals with similar socio-economic backgrounds. These small entrepreneurs come together for a short duration and create a common fund for their business needs. These groups are classified as non-profit organisations. The group takes care of the debt recovery. There is no requirement of a collateral in this kind of group lending. The interest rates are generally low as well.

3. Grameen Model Bank:

The Grameen Model was the brainchild of Nobel Laureate Prof. Muhammad Yunus in Bangladesh in the 1970s. It has inspired the creation of Regional Rural Banks (RRBs) in India. The primary motive of this system is the end-to-end development of the rural economy. However, in India, SHGs have been more successful as MFIs when compared to Grameen Banks.

Impact of Microfinance on Small Businesses

Microfinance has had a trans formative impact on small businesses, especially in emerging economies. By providing access to much-needed capital, microfinance institutions have empowered countless entrepreneurs to establish and expand their ventures. This financial support not only aids in poverty reduction but also fosters job creation within communities, bolstering local economies. Moreover, microfinance has emerged as a powerful tool for women's empowerment, granting them the means to achieve financial independence and participate in economic activities. Simultaneously, it fosters financial inclusion by bringing uneducated populations into the formal financial sector, promoting savings and financial literacy. The following are the impacts of Micro finance:

- 1. Financial Inclusion: MFIs help bridge the gap by offering financial services to people who lack access to traditional banks. This promotes financial inclusion and gives marginalized communities the opportunity to save, borrow, and invest in their future.
- 2. Microloans: MFIs provide microloans, which are small, short-term loans with minimal collateral requirements. These loans are essential for small business owners and entrepreneurs to start or expand their ventures.
- 3. Risk Mitigation: Many MFIs offer microinsurance products, helping clients manage risks associated with health, property, or income loss. This protects vulnerable households from financial shocks.
- 4. Poverty Alleviation: Microfinance can help lift people out of poverty by enabling them to generate income through small businesses. This, in turn, improves their living standards and reduces reliance on social welfare.

5. Empowerment of Women: Microfinance often targets women, providing them with financial independence and the ability to invest in their businesses and families, leading to gender empowerment and improved social conditions.



Benefits of Micro Finance

Microfinance is a powerful tool for reducing poverty and promoting economic development. It can help people to start or grow their businesses, increase their income, and improve their financial well-being. Millions of people have directly or indirectly benefited from microfinancerelated operations. More than 120 million people had directly benefited from microfinance-related operations.

1. Providing Immediate Funds:

The microfinance setup helps to provide an additional level of resilient behaviour in the economy at large. It helps the households to work efficiently and effectively at large. It also helps these households to alleviate poverty. It allows the businessmen to run their companies and upscale their businesses at the same time.



2. Access to Credit:

Since the credit amount is smaller when the economically weaker sections take up loans, the large banks do not partake in providing them. In addition, large banks do not provide loans to people with little or no assets. Women usually do not have proper documents for identification or certificates of land or house ownership, thereby hindering their access to formal financial institutions.

3. Job Creation:

Entrepreneurs, when they borrow credit from microfinance institutions to start their businesses, they create employment opportunities for others. An increase in employment benefits the local economy as more money circulates through local businesses and services.

4. Better Rate of Loan Repayment:

Statistically, women are less likely to default on repayment of loans, and hence microfinance institutions tend to target women borrowers. They are the safer investment options for lenders and also help empower women. 55% percentile of women show traits of honesty and integrity while the numbers are at 48% in the case of men.

5. Financial Literacy & Education:

Children of economically weaker families either are not enrolled in school or miss their school days, as these families are mostly of agricultural background and require their children to work in order to earn and help the family financially. Microfinance products can come to the rescue of these children by providing funds to meet the financial needs of the family, thereby allowing the children to complete their education.

Conclusion

Microfinance has had a profound and multifaceted impact on small businesses, particularly in economically disadvantaged regions. It has proven to be a catalyst for positive change by providing access to capital, fostering entrepreneurship, and empowering individuals, especially women.

The benefits of microfinance extend beyond financial matters, reaching into areas like poverty alleviation, job creation, and community development. By offering the tools and resources necessary for small businesses to thrive, microfinance has played a pivotal role in driving economic growth, reducing poverty, and promoting sustainable development.

However, it is essential to recognize that the effectiveness of microfinance can vary depending on factors such as local context and the quality of microfinance institutions. Therefore, ongoing evaluation and thoughtful implementation are essential to maximize the positive impact of microfinance on small businesses and the broader community.

However, it's essential to note that the impact of microfinance can vary based on factors such as the regulatory environment, the effectiveness of microfinance institutions, and the specific needs of the community. In some cases, highinterest rates and over-indebtedness can become challenges associated with microfinance.



O Blucrest Capital Advisors Pvt. Ltd.

Technopolis Knowledge Park, Quest, 5th Floor, MIDC, Andheri East, Mumbai - 93

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